

Your NSL (Nonprofit Success Level) Quotient

Respond to each of the following statements by circling which number at the right best represents your situation.

SCALE: 1=strongly disagree 4=agree
 2=disagree 5=strongly agree
 3=maybe, not certain

1. I enjoy working with people who need assistance. 1 2 3 4 5
2. I work well with different types of people and in diverse work settings. 1 2 3 4 5
3. I'm a self-starter who takes initiative in pursuing new ideas and solving problems. 1 2 3 4 5
4. I work well without close supervision. 1 2 3 4 5
5. I'm enthusiastic about my work. 1 2 3 4 5
6. I can influence others to do things my way. 1 2 3 4 5
7. I'm more interested in the type of work I'm doing and the people I'm working with than in the amount of money I'm making. 1 2 3 4 5
8. I'm tolerant of other peoples' views and generally empathize with others. 1 2 3 4 5
9. I'm more interested in providing public services and helping others than in making money. 1 2 3 4 5
10. I can handle ambiguity and complexity in my daily work. 1 2 3 4 5
11. I'm tolerant of most organizational politics. 1 2 3 4 5
12. I can work in loosely structured environments and can tolerate a certain degree of on-going disorganization. 1 2 3 4 5
13. I'm flexible in the way I deal with people, processes, and problems. 1 2 3 4 5

14. I'm tolerant of relatively chaotic work environments that may lack leadership, quick and decisive decision-making, and strong administrative processes. 1 2 3 4 5
15. I enjoy working in environments where consensus building is important to decision making. 1 2 3 4 5
16. I'm a strong team player who does not require strong leadership for direction. 1 2 3 4 5
17. I'm not interested in having a big office and acquiring organizational perks normally associated with large businesses. 1 2 3 4 5
18. I'm willing to accept a lower salary for a job I really love. 1 2 3 4 5
19. I enjoy working in small organizations. 1 2 3 4 5
20. I'm willing to engage in fundraising activities. 1 2 3 4 5
21. I'm a committed advocate who is interested in persuading others to support my views. 1 2 3 4 5
22. I'm looking for meaningful work that involves associating with people who have similar interests and goals. 1 2 3 4 5
23. I'm not a "get rich quick" type of person: I'm more interested in the work I'm doing than in making money. 1 2 3 4 5
24. I'm willing to accept a job that offers limited career advancement. 1 2 3 4 5
25. I'm willing to learn and grow in a career in the nonprofit sector. 1 2 3 4 5
26. I have strong written and oral communication skills. 1 2 3 4 5
27. I don't mind making cold calls and asking strangers for information and assistance. 1 2 3 4 5

28. I know where to find vacancy information on jobs with nonprofit organizations. 1 2 3 4 5
29. I have a resume designed specifically for nonprofit organizations. 1 2 3 4 5
30. I know at least three people who work with nonprofit organizations, who are willing to talk with me about their work, and who will provide me with information, advice, and referrals. 1 2 3 4 5
31. I can present myself well at a job interview. 1 2 3 4 5
32. I know the types of questions an interviewer is likely to ask me at an interview for a nonprofit job. 1 2 3 4 5
33. I know how to find information on specific nonprofit organizations, including the salaries and benefits they offer. 1 2 3 4 5
34. I know at least five nonprofit organizations that hire individuals with my interests, skills, and abilities. 1 2 3 4 5
35. I'm Internet and computer savvy. 1 2 3 4 5

TOTAL

